

<https://jobfever.govhelp.in/job/flipkart-careers-all-india-jobs-telemarketer-jobs/>

Flipkart Careers – All India Jobs – Telemarketer Jobs

Job Location

India

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

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Base Salary

USD 12 - USD 17

Qualifications

Graduate

Employment Type

Full-time

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Description

Flipkart Recruitment 2024

Join Our Thriving E-commerce Marketplace! (Remote)

Do you have a passion for connecting people with the products they love? Are you a persuasive communicator with a knack for building rapport? If so, then a career as a Remote Customer Acquisition Specialist at Flipkart might be the perfect fit for you!

Flipkart is India's leading e-commerce marketplace, transforming the way millions of customers shop for their everyday needs. We offer a dynamic and fast-paced work environment where you'll play a vital role in driving our continued growth.

Why Join Flipkart as a Remote Customer Acquisition Specialist?

In this exciting role, you'll be the face of Flipkart, reaching out to potential customers and introducing them to the vast selection of products available on our platform. You'll use your communication skills to generate interest, answer questions, and ultimately convert leads into loyal Flipkart customers.

This remote position allows you to work from the comfort of your own home, offering a flexible schedule and a healthy work-life balance. You'll be part of a supportive and collaborative team, receiving ongoing training and development opportunities to help you excel in your career.

Hiring organization

Flipkart

Date posted

March 28, 2024

Valid through

31.08.2024

APPLY NOW

Job Summary

As a Remote Customer Acquisition Specialist, you'll be responsible for making outbound calls to potential customers, promoting Flipkart's products and services, and driving sales growth. You'll use your strong communication and interpersonal skills to build rapport, understand customer needs, and effectively present the value proposition of Flipkart.

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Flipkart Jobs Near Me

Flipkart is committed to building a diverse and inclusive workforce, and we welcome applications from talented individuals across India. As a remote position, you can apply for this role regardless of your location.

Key Responsibilities:

- Conduct outbound calls to potential customers using a provided call script.
- Clearly explain Flipkart's offerings and highlight the benefits to potential customers.
- Address customer inquiries and concerns with professionalism and knowledge.
- Identify customer needs and recommend appropriate products and services.
- Overcome objections and skillfully close sales.
- Maintain accurate records of customer interactions and call outcomes.
- Contribute to achieving team sales targets.

Required Skills and Qualifications:

- Excellent communication and interpersonal skills.
- A strong telephone presence with a clear and confident voice.
- The ability to build rapport and connect with customers quickly.
- Active listening skills to understand customer needs and concerns.
- A persuasive and results-oriented approach to sales.
- Strong computer literacy and proficiency in CRM software (a plus).
- The ability to work independently while also collaborating effectively as part of a team.
- A positive attitude and a passion for exceeding customer expectations.

Experience:

This role is open to both experienced sales professionals and enthusiastic individuals new to the workforce (freshers). We offer comprehensive training and development programs to equip you with the skills and knowledge needed to succeed in this role.

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Why Join Flipkart?

At Flipkart, we're more than just a company; we're a family. We offer a competitive compensation and benefits package, including:

- Competitive salary and incentives.
- Comprehensive health insurance coverage.
- Paid time off and flexible work arrangements (remote work).
- Opportunities for professional development and career growth.
- A dynamic and fast-paced work environment where you can make a real impact.
- A positive and collaborative team culture.

Application Process:

To apply, please submit your resume and cover letter online. In your cover letter, tell us why you're interested in joining Flipkart and what you can bring to the team.

Motivate to Join

This is your chance to be part of something special! Join Flipkart and help us revolutionize the way India shops. We offer a rewarding career path with the opportunity to learn, grow, and make a real difference.

General Overview

As a Remote Customer Acquisition Specialist at Flipkart, you'll play a key role in driving our customer base and sales growth. You'll be the voice of Flipkart, reaching out to potential customers and introducing them to the exciting world of online shopping. If you're a passionate communicator with a sales mindset, we encourage you to apply!

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Important Links

Find the Link in [Apply Now](#) Button

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