

Jio Careers 2023 – Jobs In Mumbai – Sales Executive Post

Hiring organization

Jio

Job Location

Shop No A 5, Sukh Niwas, 3rd Pasta Ln, Colaba, 400005, Mumbai, Maharashtra, India

Date posted

June 10, 2023

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Valid through

31.12.2023

Base Salary

USD 13,000 - USD 18,000

APPLY NOW

Qualifications

12th / Graduate

Employment Type

Full-time

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Description

Jio Recruitment 2023

We are currently seeking a dynamic and result-oriented Sales Executive to join our esteemed team at Jio. As a Sales Executive, you will play a pivotal role in driving sales growth and building strong customer relationships. This is an exciting opportunity for individuals who possess excellent communication skills, have a knack for sales, and are passionate about delivering exceptional customer experiences.

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Jio Jobs Near Me

Responsibilities:

- Identify potential customers and generate leads through various channels, such as cold calling, networking, and referrals.
- Conduct product presentations and demonstrations to showcase the features and benefits of Jio's offerings.
- Build and maintain strong relationships with existing customers to ensure customer satisfaction and loyalty.
- Provide personalized assistance and support to customers, addressing their queries and resolving any issues in a timely manner.
- Stay updated with market trends, competitor activities, and industry developments to identify new business opportunities.
- Gather feedback from customers and provide insights to the management team regarding product improvements and market demands.

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Jio Careers

Requirements:

- Proven track record in sales, preferably in the telecom or technology industry.
- Excellent communication and interpersonal skills to engage effectively with customers and build relationships.
- Strong negotiation and persuasive skills to influence buying decisions and close sales.
- The results-driven mindset with the ability to meet or exceed sales targets.
- Good problem-solving skills to identify customer needs and propose suitable solutions.
- Ability to adapt to a fast-paced and competitive sales environment.
- Proficiency in using CRM software and MS Office applications (Word, Excel, PowerPoint).

Important Links **Find the Link in [Apply Now](#) Button**

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