

Junior Sales Executive Post – Jio Careers 2023 In Hyderabad, Barkatpura

Hiring organization
Jio

Job Location

Barkatpura, 500027, Hyderabad, Telangana, India

Date posted
May 31, 2023

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Valid through
31.12.2023

Base Salary

USD 11,500 - USD 18,000

APPLY NOW

Qualifications

12th / Graduate

Employment Type

Full-time

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Description

Jio Recruitment 2023

Job Title: Junior Sales Executive

Company: Jio Careers

Location: Hyderabad, Barkatpura

Job Summary: Jio Careers is seeking motivated and dynamic individuals to join our team as Junior Sales Executives. As a Junior Sales Executive, you will play a crucial role in promoting our products and services, acquiring new customers, and achieving sales targets. This position requires excellent communication skills, a customer-centric approach, and a passion for sales.

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Jio Jobs Near Me

Responsibilities:

1. Sales Generation: Actively engage in sales activities to generate leads, acquire new customers, and promote Jio products and services. Meet or exceed assigned sales targets and contribute to the growth of the business.
2. Customer Relationship Management: Build and maintain strong relationships with customers by understanding their needs, addressing inquiries, and providing exceptional customer service. Ensure customer satisfaction and retention.
3. Product Knowledge: Develop a deep understanding of Jio's product portfolio, features, and benefits. Effectively communicate product information to customers and assist them in making informed purchasing decisions.
4. Sales Presentations: Deliver persuasive sales presentations and

demonstrations to potential customers. Highlight the value proposition of Jio products and showcase how they can meet the customers' requirements.

5. **Market Research:** Stay updated on market trends, competitor activities, and customer preferences. Gather market intelligence and provide feedback to the sales team and management for strategic decision-making.
6. **Sales Reporting:** Maintain accurate and up-to-date sales records, including customer details, sales activities, and sales pipeline. Prepare regular sales reports and provide insights to the sales management team.
7. **Team Collaboration:** Collaborate with the sales team and other departments to coordinate sales efforts, share best practices, and support cross-functional initiatives. Foster a positive and collaborative work environment.
8. **Sales Strategies:** Implement effective sales strategies and tactics to maximize sales opportunities and achieve business objectives. Continuously explore new avenues for sales growth.
9. **Continuous Learning:** Stay updated on industry trends, sales techniques, and product knowledge. Participate in training programs and self-development initiatives to enhance sales skills and professional growth.
10. **Compliance:** Adhere to company policies, sales guidelines, and ethical practices. Ensure compliance with legal and regulatory requirements.

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Jio Careers

Requirements:

- Proven track record of achieving sales targets and driving business growth.
- Excellent communication and interpersonal skills.
- Strong negotiation and persuasion abilities.
- Customer-centric mindset and passion for delivering exceptional service.
- Self-motivated and target-driven with a results-oriented approach.
- Ability to work independently and as part of a team.
- Proficiency in using CRM software and other sales tools.
- Good knowledge of the local market and customer dynamics.
- Flexibility to work in a dynamic and fast-paced environment.

Important Links

Find the Link in [Apply Now Button](#)

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