

Kotak Bank Freshers Jobs – Bank Jobs In Account Manager Post

Hiring organization
Kotak Mahindra Bank

Job Location

India
Remote work from: IND

Date posted
January 24, 2024

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Valid through
31.08.2024

Base Salary

USD 16 - USD 27

APPLY NOW

Qualifications

Graduate

Employment Type

Full-time

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Description

Kotak Bank Freshers Jobs

Kotak Mahindra Bank, a leading private sector bank in India, is seeking a driven and enthusiastic Account Manager to join our dynamic team. In this role, you will play a pivotal role in managing and growing a portfolio of customer accounts, providing exceptional service, and exceeding financial targets.

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Kotak Mahindra Bank Jobs Near Me

Responsibilities:

- Develop and maintain strong relationships with assigned customers, understanding their financial needs and objectives.
- Proactively recommend and sell a wide range of banking products and services tailored to individual needs, including savings accounts, current accounts, investment products, loans, and wealth management solutions.
- Manage customer accounts effectively, ensuring all transactions are processed accurately and efficiently, and addressing any queries or concerns promptly.
- Cross-sell and up-sell relevant products and services based on customer needs and market trends, achieving set sales targets.
- Contribute to branch performance by actively participating in marketing and promotional activities.
- Stay updated on bank policies, products, and regulations to provide accurate and compliant advice to customers.

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Kotak Mahindra Bank Careers

Skills:

- Excellent communication and interpersonal skills, with the ability to build rapport and trust with customers from diverse backgrounds.
- Strong sales and negotiation skills, with a proven track record of exceeding targets.
- Ability to multitask effectively and prioritize workload in a fast-paced environment.
- Proficient in MS Office Suite and basic banking software.
- Strong analytical and problem-solving skills.
- Commitment to providing exceptional customer service.

Important Links**Find the Link in [Apply Now](#) Button**

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