

Kotak Bank Freshers Jobs – Bank Jobs In Personal Banker Post

Hiring organization
Kotak Mahindra Bank

Job Location

India
Remote work from: IND

Date posted
January 25, 2024

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Valid through
31.08.2024

Base Salary

USD 16 - USD 27

APPLY NOW

Qualifications

Graduate

Employment Type

Full-time

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Description

Kotak Bank Freshers Jobs

As a Personal Banker at Kotak Mahindra Bank, you'll be the first point of contact for our esteemed clientele, playing a pivotal role in understanding their financial needs and crafting personalized solutions. You'll navigate them through our diverse range of banking products and services, ensuring a seamless and enriching banking experience.

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Kotak Mahindra Bank Jobs Near Me

Responsibilities:

- Develop and nurture strong relationships with assigned clients, understanding their financial goals and risk appetite.
- Recommend and explain Kotak Mahindra Bank's suite of personal banking products and services, including savings accounts, loans, investments, insurance, and wealth management solutions.
- Process transactions efficiently and accurately, ensuring adherence to internal policies and regulatory guidelines.
- Cross-sell and upsell relevant products and services, contributing to branch revenue targets.
- Maintain detailed client records and update them regularly, ensuring data accuracy and completeness.
- Proactively identify and address client concerns, providing prompt and empathetic service.
- Build strong rapport with colleagues and collaborate effectively as part of a team.

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Kotak Mahindra Bank Careers

Skills & Qualifications:

- Excellent communication and interpersonal skills, with the ability to build trust and rapport.
- Strong analytical and problem-solving skills.
- Proficiency in financial products and services knowledge, with a good understanding of banking regulations.
- Ability to prioritize tasks and work effectively under pressure.
- Excellent written and verbal communication skills.
- Computer literacy and proficiency in banking software applications.
- Bachelor's degree in any discipline (preferably Finance, Economics, or Business Administration).
- Freshers with exceptional communication and client-centricity are welcome to apply.

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Important Links

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