

Kotak Bank Jobs For Freshers – Bank Job In Account Executive Post

Hiring organization
Kotak Mahindra Bank

Job Location

India
Remote work from: IND

Date posted
January 22, 2024

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Valid through
31.08.2024

Base Salary

USD 16 - USD 27

APPLY NOW

Qualifications

Graduate

Employment Type

Full-time

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Description

Kotak Bank Jobs For Freshers

As an Account Executive, you'll be at the forefront of our mission to be the preferred financial partner for our customers. You'll play a pivotal role in acquiring new customers, expanding existing relationships, and providing high-quality financial advice and solutions. You'll be our trusted ambassador, building connections and earning loyal customers for life.

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Kotak Mahindra Bank Jobs Near Me

Responsibilities:

- Proactively identify and reach out to potential customers, understanding their financial needs and goals.
- Advise and recommend Kotak Mahindra Bank's diverse range of retail banking products and services, including savings accounts, current accounts, loans, investments, and wealth management solutions.
- Maintain and expand relationships with existing customers, cross-selling and up-selling relevant products and services.
- Achieve individual and team sales targets while maintaining high customer satisfaction levels.
- Provide exceptional customer service, resolving queries and ensuring a seamless banking experience.
- Implement sales strategies, track performance metrics, and contribute to branch-level growth initiatives.

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Kotak Mahindra Bank Careers

Skills:

- Excellent communication and interpersonal skills, with the ability to build rapport and trust with customers.
- Strong analytical and problem-solving skills to identify customer needs and recommend suitable solutions.
- Proficient in financial products and services knowledge, with a focus on retail banking offerings.
- Goal-oriented and driven to achieve results with a positive and enthusiastic attitude.
- Excellent time management and organizational skills to prioritize tasks and meet deadlines.
- Proficiency in MS Office Suite and CRM software.

Important Links**Find the Link in [Apply Now](#) Button**

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