

## Kotak Bank Jobs For Freshers – Bank Job In Account Manager Post

**Hiring organization**  
Kotak Mahindra Bank

### Job Location

India  
Remote work from: IND

**Date posted**  
January 23, 2024

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**Valid through**  
31.08.2024

### Base Salary

USD 16 - USD 27

APPLY NOW

### Qualifications

Graduate

### Employment Type

Full-time

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### Description

#### Kotak Bank Jobs For Freshers

Kotak Mahindra Bank, a leading private sector bank in India, is seeking a driven and enthusiastic Account Manager to join our dynamic team. In this role, you will play a pivotal role in managing and growing a portfolio of customer accounts, providing exceptional service, and exceeding financial targets.

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#### Kotak Mahindra Bank Jobs Near Me

#### Responsibilities:

- Develop and maintain strong relationships with assigned customers, understanding their financial needs and objectives.
- Proactively recommend and sell a wide range of banking products and services tailored to individual needs, including savings accounts, current accounts, investment products, loans, and wealth management solutions.
- Manage customer accounts effectively, ensuring all transactions are processed accurately and efficiently, and addressing any queries or concerns promptly.
- Cross-sell and up-sell relevant products and services based on customer needs and market trends, achieving set sales targets.
- Contribute to branch performance by actively participating in marketing and promotional activities.
- Stay updated on bank policies, products, and regulations to provide accurate and compliant advice to customers.

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#### Kotak Mahindra Bank Careers

**Skills:**

- Excellent communication and interpersonal skills, with the ability to build rapport and trust with customers from diverse backgrounds.
- Strong sales and negotiation skills, with a proven track record of exceeding targets.
- Ability to multitask effectively and prioritize workload in a fast-paced environment.
- Proficient in MS Office Suite and basic banking software.
- Strong analytical and problem-solving skills.
- Commitment to providing exceptional customer service.

**Important Links****Find the Link in [Apply Now](#) Button**

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