

Kotak Mahindra Bank Job Seeker – Bank Jobs In Sales Officer Post

Hiring organization
Kotak Mahindra Bank

Job Location

India
Remote work from: IND

Date posted
February 8, 2024

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Valid through
31.08.2024

Base Salary

USD 16 - USD 27

APPLY NOW

Qualifications

Graduate

Employment Type

Full-time

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Description

Kotak Mahindra Bank

We are seeking passionate and driven individuals to join our team as Sales Officers. In this role, you will play a crucial part in driving sales and achieving business targets for the bank. You will be responsible for building relationships with potential and existing customers, understanding their financial needs, and offering them personalized solutions. This is a dynamic and rewarding opportunity for individuals who are eager to learn, grow, and contribute to the success of a leading financial institution.

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Kotak Mahindra Bank Jobs Near Me

Responsibilities:

- **Prospecting and Lead Generation:** Identify and qualify potential customers through various channels, including cold calling, networking, and referrals.
- **Customer Relationship Management:** Build strong and lasting relationships with customers by understanding their financial needs and goals.
- **Product Sales:** Recommend and sell a wide range of banking products and services, including savings accounts, loans, credit cards, and wealth management solutions.
- **Achieving Targets:** Set and achieve individual sales targets for various products and services.
- **Providing Excellent Customer Service:** Resolve customer queries and complaints promptly and professionally.
- **Maintaining Accurate Records:** Maintain accurate and up-to-date records of customer interactions and transactions.

- **Staying Up-to-Date:** Keep yourself updated on the latest banking products, regulations, and market trends.

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Kotak Mahindra Bank Careers

Skills:

- Excellent communication and interpersonal skills
- Strong analytical and problem-solving skills
- Ability to build rapport and trust with customers
- Sales and negotiation skills
- Time management and organizational skills
- Strong work ethic and a willingness to learn

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Important Links

Find the Link in [Apply Now](#) Button

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