

## Kotak Mahindra Bank Job Vacancy – Bank Jobs In Sales Officer Post

**Hiring organization**  
Kotak Mahindra Bank

### Job Location

India  
Remote work from: IND

**Date posted**  
February 6, 2024

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**Valid through**  
31.08.2024

### Base Salary

USD 16 - USD 27

APPLY NOW

### Qualifications

Graduate

### Employment Type

Full-time

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### Description

#### Kotak Mahindra Bank

We are seeking passionate and driven individuals to join our team as Sales Officers. In this role, you will play a crucial part in driving sales and achieving business targets for the bank. You will be responsible for building relationships with potential and existing customers, understanding their financial needs, and offering them personalized solutions. This is a dynamic and rewarding opportunity for individuals who are eager to learn, grow, and contribute to the success of a leading financial institution.

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#### Kotak Mahindra Bank Jobs Near Me

#### Responsibilities:

- **Prospecting and Lead Generation:** Identify and qualify potential customers through various channels, including cold calling, networking, and referrals.
- **Customer Relationship Management:** Build strong and lasting relationships with customers by understanding their financial needs and goals.
- **Product Sales:** Recommend and sell a wide range of banking products and services, including savings accounts, loans, credit cards, and wealth management solutions.
- **Achieving Targets:** Set and achieve individual sales targets for various products and services.
- **Providing Excellent Customer Service:** Resolve customer queries and complaints promptly and professionally.
- **Maintaining Accurate Records:** Maintain accurate and up-to-date records of customer interactions and transactions.

- **Staying Up-to-Date:** Keep yourself updated on the latest banking products, regulations, and market trends.

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**Kotak Mahindra Bank Careers**

**Skills:**

- Excellent communication and interpersonal skills
- Strong analytical and problem-solving skills
- Ability to build rapport and trust with customers
- Sales and negotiation skills
- Time management and organizational skills
- Strong work ethic and a willingness to learn

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**Important Links**

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