



<https://jobfever.govhelp.in/job/mankind-careers-2023-2-years-exp-free-job-free-job-alert-sales-associate-posts/>

Mankind Careers 2023 – 2+ Years Exp – Free Job – Free Job Alert – Sales Associate Posts

Hiring organization
Mankind Pharma

Job Location

India
Remote work from: India

Date posted
May 17, 2023

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Valid through
31.12.2023

Base Salary

USD 15,000 - USD 18,000

APPLY NOW

Qualifications

Graduate

Employment Type

Full-time

Experience

2+ Years Experience Required

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Description

Mankind Pharma Recruitment 2023

We are looking for enthusiastic and driven individuals to join our team as Sales Associates at Mankind Pharma. As a Sales Associate, you will play a pivotal role in promoting and selling our pharmaceutical products to healthcare professionals and customers.

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Mankind Pharma Jobs Near Me

Responsibilities:

1. Customer Relationship Management: Build and maintain strong relationships with healthcare professionals, including doctors, pharmacists, and hospitals. Understand their needs and provide appropriate product information, samples, and promotional materials. Address customer inquiries and concerns promptly and professionally. Continuously strive to exceed customer expectations and provide outstanding service.
2. Sales and Business Development: Achieve sales targets by identifying potential customers, generating leads, and converting them into sales. Conduct product presentations and demonstrations to healthcare professionals to showcase the features, benefits, and competitive

advantages of our products. Stay updated with market trends, competitor activities, and customer feedback to identify opportunities for business growth and improvement.

3. Reporting and Documentation: Maintain accurate and up-to-date records of sales activities, customer interactions, and market intelligence. Prepare sales reports, forecasts, and analysis for management review. Collaborate with the sales team and cross-functional departments to ensure smooth order processing, inventory management, and timely delivery of products to customers.

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Mankind Pharma Careers

Requirements:

1. Excellent Communication and Interpersonal Skills: Strong verbal and written communication skills to engage and persuade customers. Active listening skills to understand customer needs and provide appropriate solutions. Ability to build rapport, negotiate effectively, and maintain professional relationships.
2. Sales and Customer Service Orientation: Proven sales experience or a strong passion for sales and customer service. Ability to understand customer motivations, identify sales opportunities, and close deals. Result-oriented mindset with a focus on achieving sales targets and exceeding customer expectations.
3. Adaptability and Teamwork: Flexibility to adapt to changing market dynamics and customer requirements. Willingness to work in a team-oriented environment and collaborate with cross-functional teams. Positive attitude, resilience, and a proactive approach to problem-solving.

Important Links

Find the Link in [Apply Now](#) Button

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