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Mankind Careers 2023 – 2+ Years Exp – Free Job – Sales Associate Posts

Hiring organization
Mankind Pharma

Job Location

India
Remote work from: Brazil

Date posted
May 27, 2023

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Valid through
31.12.2023

Base Salary

USD 18,000 - USD 23,000

APPLY NOW

Qualifications

Graduate

Employment Type

Full-time

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Description

Mankind Pharma Recruitment 2023

Mankind Pharma, a leading pharmaceutical company, is seeking motivated and results-driven individuals to join our team as Sales Associates. As a Sales Associate, you will play a crucial role in promoting and selling our pharmaceutical products to healthcare professionals and institutions. This position requires excellent communication skills, a customer-centric approach, and a passion for achieving sales targets.

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Mankind Pharma Jobs Near Me

Responsibilities:

1. Sales Generation: Promote and sell Mankind Pharma's products to healthcare professionals, including doctors, pharmacists, and hospitals. Build and maintain strong relationships with customers, providing product information, conducting product presentations, and addressing their inquiries. Meet or exceed assigned sales targets by identifying new business opportunities and implementing effective sales strategies.
2. Market Analysis: Monitor and analyze market trends, competitor activities, and customer feedback to identify opportunities for product improvement and market expansion. Provide feedback and insights to the management team to drive business growth. Stay updated with industry developments, regulatory changes, and scientific advancements related to the assigned

product portfolio.

3. Territory Management: Manage a designated sales territory, including planning and organizing daily sales activities. Develop a sales plan, prioritize customer visits, and optimize travel schedules to maximize productivity. Maintain accurate and up-to-date records of customer interactions, sales activities, and product inventory.

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Mankind Pharma Careers

Requirements:

1. Excellent Communication Skills: Strong verbal and written communication skills to effectively present product information, negotiate deals, and build relationships with customers. Active listening skills to understand customer needs and provide appropriate solutions.
2. Sales and Persuasion Skills: Proven sales abilities with a persuasive and customer-centric approach. Ability to influence customers, overcome objections, and close sales. Strong negotiation and presentation skills to convey the value proposition of our products.
3. Goal-Oriented: Self-motivated and target-driven with a strong desire to achieve sales objectives. Ability to work independently, set priorities, and manage time effectively to meet deadlines.

Important Links

Find the Link in [Apply Now](#) Button

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