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## Mankind Careers 2023 – Free Job Alert – Marketing Sales Representative Post

**Hiring organization**  
Mankind Pharma

### Job Location

India  
Remote work from: Brazil

**Date posted**  
June 5, 2023

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**Valid through**  
31.12.2023

### Base Salary

USD 15,000 - USD 18,000

APPLY NOW

### Qualifications

Graduate

### Employment Type

Full-time

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### Description

#### Mankind Pharma Recruitment 2023

We are seeking an enthusiastic and results-driven Marketing Sales Representative to join our team at Mankind Pharma. As a Marketing Sales Representative, you will be responsible for promoting and selling our pharmaceutical products to healthcare professionals and contributing to the achievement of sales targets. This is an exciting opportunity for individuals who have excellent communication skills, a passion for sales, and the ability to build strong relationships with customers.

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#### Mankind Pharma Jobs Near Me

#### Responsibilities:

- Develop and implement sales strategies to achieve individual and team sales targets.
- Identify and build relationships with healthcare professionals, such as doctors, pharmacists, and hospitals.
- Conduct product presentations, demonstrations, and promotional activities to generate interest and drive product sales.
- Provide accurate and up-to-date information about our products, their benefits, and usage to healthcare professionals.
- Establish and maintain strong relationships with key customers, understanding their needs and preferences.
- Regularly visit healthcare professionals to strengthen relationships, gather

feedback, and address any concerns or issues.

- Respond promptly to customer inquiries, providing product information and support as needed.
- Gather market intelligence and competitor information, reporting insights and observations to the sales management team.
- Monitor and report on sales activities, market trends, and customer feedback using CRM tools or sales reporting systems.
- Prepare and submit regular sales reports, including sales forecasts, territory analysis, and customer visit reports.
- Collaborate with the marketing team to provide feedback on marketing campaigns, product positioning, and promotional materials.

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#### **Mankind Pharma Careers**

#### **Requirements:**

- Strong communication and interpersonal skills.
- Proven ability to build and maintain relationships with customers.
- Excellent persuasion and negotiation skills.
- The results-driven mindset with a focus on achieving sales targets.
- Self-motivated and able to work independently as well as part of a team.
- Good analytical and problem-solving abilities.
- Proficient in using computer applications and sales-related software.
- Willingness to travel extensively within assigned territories.

**Important Links** A valid driving license is preferred.

**Find the Link in [Apply Now](#) Button**

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