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Mankind Careers 2023 - Free Job - Sales Associate Posts

Hiring organization
Mankind Pharma

Job Location

India
Remote work from: Brazil

Date posted
June 7, 2023

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Valid through
31.12.2023

Base Salary

USD 15,000 - USD 18,000

APPLY NOW

Qualifications

Graduate

Employment Type

Full-time

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Description

Mankind Pharma Recruitment 2023

As a Sales Associate at Mankind Pharma, you will play a key role in promoting and selling our pharmaceutical products to healthcare professionals and customers. You will be responsible for building strong relationships, meeting sales targets, and providing excellent customer service.

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Mankind Pharma Jobs Near Me

Responsibilities:

1. Sales and Promotion: Promote and sell Mankind Pharma's pharmaceutical products to healthcare professionals, including doctors, hospitals, clinics, and pharmacies. Conduct product presentations, demonstrations, and educational sessions to increase awareness and generate sales.
2. Relationship Building: Build and maintain strong relationships with existing and potential customers. Understand their needs, address any queries or concerns, and provide appropriate product recommendations. Act as a trusted advisor and develop long-term partnerships.
3. Sales Target Achievement: Set ambitious sales targets and work towards achieving or exceeding them. Develop and implement effective sales strategies, including territory planning, lead generation, and follow-up activities. Track sales performance and provide regular reports to the sales manager.

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Mankind Pharma Careers

Requirements:

1. **Sales Skills:** Excellent communication and interpersonal skills to engage with customers effectively. Strong persuasion and negotiation skills to close sales deals. Ability to build rapport, establish trust, and maintain long-term relationships.
2. **Product Knowledge:** Familiarity with pharmaceutical products and the healthcare industry is advantageous. Willingness to continuously learn about new products, therapeutic areas, and industry trends. Ability to articulate product features, benefits, and usage guidelines.
3. **Results-Driven:** Self-motivated and goal-oriented mindset with a passion for achieving sales targets. Proven ability to work independently and as part of a team. Strong organizational and time management skills to prioritize tasks and meet deadlines.

Important Links

Find the Link in [Apply Now](#) Button

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