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Mankind Careers 2023 - Free Job - Sales Operations Manager Post

Hiring organization Mankind Pharma

Date posted June 30, 2023

Valid through 31.12.2023

APPLY NOW

Job Location

India

Remote work from: IND

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Base Salary

USD 11,000 - USD 18,000

Qualifications

Graduate, 12th Pass

Employment Type

Full-time

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Description

Mankind Pharma Recruitment 2023

Mankind Pharma is looking for a passionate and experienced Sales Operations Manager to join our team. In this role, you will be responsible for overseeing the sales operations function, which includes managing the sales team, developing and implementing sales strategies, and tracking and analyzing sales data. You will work closely with the marketing, finance, and product development teams to ensure that the sales team is aligned with the company's overall business goals.

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Mankind Pharma Jobs Near Me

Responsibilities:

- Oversee the sales operations function, including managing the sales team, developing and implementing sales strategies, and tracking and analyzing sales data
- Work closely with the marketing, finance, and product development teams to ensure that the sales team is aligned with the company's overall business goals
- Develop and implement sales strategies that align with the company's overall business goals
- Manage the sales team and ensure that they are meeting or exceeding targets
- Track and analyze sales data to identify trends and opportunities

- Develop and implement sales reporting and analysis tools
- Provide training and development opportunities for the sales team

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Mankind Pharma Careers

Requirements:

- Strong understanding of sales operations principles and best practices
- Proven track record of success in sales operations
- Excellent communication and presentation skills
- Ability to work independently and as part of a team
- Strong analytical and problem-solving skills

Importance with CRM soft in Apply Now Button

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