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Mankind Careers 2023 – Jobs For Freshers – Sales Staff Post

Hiring organization
Mankind Pharma

Job Location

India
Remote work from: IND

Date posted
June 29, 2023

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Valid through
31.12.2023

Base Salary

USD 15,000 - USD 18,000

APPLY NOW

Qualifications

Graduate

Employment Type

Full-time

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Description

Mankind Pharma Recruitment 2023

Join Mankind Pharma as a Sales Staff and be part of our dynamic sales team dedicated to promoting our pharmaceutical products and driving business growth. We are seeking enthusiastic individuals who are self-motivated, customer-oriented, and eager to contribute to the success of our organization. As a Sales Staff, you will play a vital role in building strong relationships with healthcare professionals and achieving sales targets.

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Mankind Pharma Jobs Near Me

Responsibilities:

1. Sales and Business Development: Promote and sell Mankind Pharma's pharmaceutical products to healthcare professionals, including doctors, pharmacists, and hospitals. Build and maintain strong relationships with existing and potential customers. Identify new business opportunities, generate leads, and convert them into sales. Achieve assigned sales targets and contribute to the overall growth of the organization.
2. Customer Relationship Management: Understand customer needs and preferences, provide product information, and address inquiries and concerns. Conduct regular visits to healthcare professionals to establish and maintain a strong rapport. Provide excellent customer service, including timely follow-ups, order processing, and after-sales support. Ensure

customer satisfaction and retention.

3. **Market Intelligence and Reporting:** Gather market intelligence, including competitor activities, market trends, and customer feedback. Provide feedback to the sales management team to develop effective sales strategies and marketing campaigns. Prepare and submit sales reports, forecasts, and other required documentation accurately and on time. Utilize sales tools and technology to optimize sales processes.

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Mankind Pharma Careers

Requirements:

1. **Excellent Communication and Interpersonal Skills:** Possess strong verbal and written communication skills to effectively engage with healthcare professionals and deliver persuasive sales presentations. Active listening skills are essential for understanding customer needs and building relationships. Strong negotiation and persuasion abilities are crucial for achieving sales targets.
2. **Result in Orientation and Self-Motivation:** Demonstrate a proactive and results-driven approach to sales. Ability to work independently, set priorities, and manage time effectively. Strong self-motivation, resilience, and a positive attitude toward overcoming challenges and achieving sales goals.
3. **Teamwork and Adaptability:** Collaborate with cross-functional teams, including marketing, medical affairs, and distribution, to ensure coordinated sales efforts. Adapt to changing market dynamics, product updates, and customer preferences. Flexibility to travel within assigned territory and attend sales meetings, conferences, and training programs.

Important Links [Find the Link in Apply Now Button](#)

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