Myntra Careers - All India Jobs - Internal Sales Executive Jobs

Job Location

India

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

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Base Salary

USD 14 - USD 26

Qualifications

12th Passed, Graduate

Employment Type

Full-time

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Description

Myntra Recruitment 2024

If so, then a career at Myntra could be perfect for you! We're currently searching for talented and motivated individuals to join our growing team as Internal Sales Executives.

In this exciting role, you'll play a pivotal role in driving sales and building strong relationships with our internal customers across various departments. You'll leverage your communication and sales skills to identify their needs and recommend solutions that contribute to the overall success of the company.

This is a remote position, so you can work from the comfort of your own home, offering a great work-life balance.

Myntra Jobs Near Me

Summary

As an Internal Sales Executive at Myntra, you'll be a key player in fostering a collaborative and results-oriented environment. You'll develop a deep understanding of our company's products and services, allowing you to effectively identify opportunities and propose solutions that meet the specific needs of our internal customers.

This role offers a unique opportunity to gain valuable experience in the fashion industry and contribute to the growth of a leading e-commerce platform.

Hiring organization

Myntra

Date posted

March 22, 2024

Valid through

31.08.2024

APPLY NOW

Key Responsibilities

- Build and maintain strong relationships with internal customers across various departments
- Identify customer needs and challenges through active listening and insightful questioning
- Recommend and present Myntra's products and services that align with customer requirements
- Develop and maintain a deep understanding of Myntra's offerings and competitive landscape
- Negotiate and close deals effectively
- Prepare and deliver clear and concise presentations
- · Generate and track sales reports and metrics
- Collaborate with cross-functional teams to ensure customer satisfaction

Required Skills and Qualifications

- · Excellent communication and interpersonal skills, both written and verbal
- · Strong problem-solving and analytical skills
- Ability to build rapport and trust with internal customers
- Proven track record of exceeding sales targets
- Self-motivated and results-oriented with a strong work ethic
- Proficiency in Microsoft Office Suite, CRM software is a plus
- A passion for fashion and the e-commerce industry (preferred)

Experience

This is a great opportunity for both freshers and experienced professionals.

For freshers, we offer a comprehensive training program to equip you with the necessary skills and knowledge to excel in this role. Experienced professionals with a background in sales or account management will be able to leverage their existing skills and contribute immediately.

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Why Join Myntra

Myntra is a dynamic and innovative company that's at the forefront of the fashion ecommerce industry. We offer a competitive salary and benefits package, along with opportunities for professional development and growth. Here are just a few reasons why you'll love working at Myntra:

- Fast-paced and stimulating work environment: You'll be challenged and engaged every day as you work on exciting projects and initiatives.
- Opportunity to make a real impact: Your work will directly contribute to the success of Myntra and the fashion industry as a whole.
- Collaborative and supportive team culture: You'll be surrounded by talented and passionate individuals who are always willing to help you succeed.
- Competitive salary and benefits package: We offer a comprehensive benefits package that includes health insurance, paid time off, and more.
- Remote work opportunity: You'll have the flexibility to work from the comfort of your own home.

Application Process

To apply for this position, please submit your resume and cover letter online. In your cover letter, be sure to highlight your relevant skills and experience, as well as your passion for fashion and the e-commerce industry.

Motivate to Join

This is a fantastic opportunity to launch or advance your career in a thriving and dynamic industry. If you're a highly motivated individual with a passion for sales and fashion, we encourage you to apply!

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