

Phone Sales Specialist

Job Location

Jogeshwari East, 400060, Mumbai, Maharashtra, India

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Base Salary

USD 15,000 - USD 18,000

Qualifications

12th/Graduate

Employment Type

Full-time

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Description

Pidilite Recruitment 2023

The Phone Sales Specialist is responsible for generating new business and growing existing accounts for Pidilite Industries through outbound phone calls. This includes tasks such as qualifying leads, presenting products and services, and closing deals. The ideal candidate will be a highly motivated and results-oriented individual with a strong understanding of the FMCG industry.

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Pidilite Jobs Near Me

Responsibilities:

- Generate new business through outbound phone calls
- Qualify leads
- Present products and services
- Close deals
- Build and maintain relationships with customers
- Track and report on performance
- Contribute to the development of the sales team

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Pidilite Careers

Requirements:

- Strong sales and negotiation skills
- Excellent communication and presentation skills
- Ability to build and maintain relationships
- Proficient in Microsoft Office Suite
- Experience with CRM software

Hiring organization

Pidilite

Date posted

July 29, 2023

Valid through

31.12.2023

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Important Links

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