

Pidilite Careers 2023 – Job Alert – Sales Consultant Post

Hiring organization
Pidilite

Job Location

India
Remote work from: India

Date posted
May 20, 2023

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Valid through
31.12.2023

Base Salary

USD 15,000 - USD 18,000

APPLY NOW

Qualifications

12th/Graduate

Employment Type

Full-time

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Description

Pidilite Recruitment 2023

As a Sales Consultant at Pidilite, you will play a crucial role in driving sales and building strong customer relationships. You will be responsible for promoting and selling our products to potential clients, meeting sales targets, and providing excellent customer service. This position requires a passion for sales, strong communication skills, and the ability to understand customer needs.

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Responsibilities:

- Generate leads and identify new business opportunities to expand the customer base.
- Conduct market research and competitor analysis to stay updated on industry trends and customer preferences.
- Build and maintain strong relationships with existing and new customers.
- Provide exceptional customer service by addressing customer inquiries, resolving issues, and ensuring timely delivery of products.
- Conduct regular follow-ups with customers to assess their satisfaction and identify opportunities for upselling and cross-selling.
- Maintain accurate records of sales activities, customer interactions, and sales performance.
- Prepare sales reports, forecasts, and analyses to track progress against targets and identify areas for improvement.

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Pidilite Careers

Requirements:

- Proven experience in sales or a customer-facing role is preferred.
- Strong persuasive and negotiation skills.
- Excellent communication and interpersonal skills.
- Result-oriented mindset with a focus on achieving sales targets.
- Ability to build and maintain strong relationships with customers.
- Self-motivated and driven to succeed in a competitive sales environment.

Important Links Find the Link in [Apply Now](#) Button

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