



<https://jobfever.govhelp.in/job/swiggy-hiring-in-jobs-job-search-marketing-sales-representative-in-swiggy/>

Swiggy Hiring In Jobs – Job Search – Marketing Sales Representative In Swiggy

Hiring organization
Swiggy

Job Location

India
Remote work from: IND

Date posted
January 24, 2024

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Valid through
31.08.2024

Base Salary

USD 15 - USD 24

APPLY NOW

Qualifications

12th Pass/Graduate

Employment Type

Full-time

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Description

Swiggy Hiring In Jobs

As a Marketing Sales Representative, you'll be at the forefront of Swiggy's growth, playing a pivotal role in expanding our reach and onboarding new restaurant partners. You'll leverage your communication skills and sales acumen to build trust, negotiate win-win deals, and ensure a seamless onboarding experience for our partners.

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Swiggy Jobs Near Me

Responsibilities:

- Prospect and identify potential restaurant partners across your assigned territory.
- Develop and maintain strong relationships with restaurant owners and managers.
- Present Swiggy's offerings and value proposition, effectively addressing partner concerns and objections.
- Negotiate and close deals, ensuring mutually beneficial agreements.
- Guide new partners through the onboarding process, providing ongoing support and assistance.
- Monitor partner performance and identify opportunities for upselling and cross-selling additional Swiggy services.
- Contribute to achieving set sales targets and contribute to team growth.

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Swiggy Careers

Skills & Qualifications:

- Excellent communication and interpersonal skills, with the ability to build rapport and trust quickly.
- Strong negotiation and persuasion skills, backed by the ability to present information clearly and confidently.
- Target-driven and results-oriented, with a passion for exceeding expectations.
- Ability to work independently and as part of a team, demonstrating a collaborative spirit.
- Proficiency in MS Office Suite and basic understanding of CRM tools.
- Graduate degree in any discipline (fresher) or relevant experience in sales or marketing (preferred).

Tags: swiggy recruitment, swiggy jobs, swiggy Job Vacancy, swiggy work from home, swiggy Jobs For Freshers, swiggy hiring 2024, swiggy data entry jobs, swiggy careers, swiggy recruitment, vacancy job alert, Jobs Near Me, All Jobs For

Important Links

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