



<https://jobfever.govhelp.in/job/swiggy-hiring-in-jobs-job-search-sales-and-marketing-associate-in-swiggy/>

Swiggy Hiring In Jobs – Job Search – Sales and Marketing Associate In Swiggy

Hiring organization
Swiggy

Job Location

India
Remote work from: IND

Date posted
January 19, 2024

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Valid through
31.08.2024

Base Salary

USD 15 - USD 24

APPLY NOW

Qualifications

12th Pass/Graduate

Employment Type

Full-time

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Description

Swiggy Hiring In Jobs

In this fast-paced role, you'll be the bridge between Swiggy and our restaurant partners, playing a crucial role in expanding our reach and deepening relationships. You'll be the face of Swiggy in your assigned territory, building trust, advocating for our platform, and ensuring our partners' success is intertwined with ours.

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Swiggy Jobs Near Me

Responsibilities:

- **Become the neighborhood expert:** Identify potential partner restaurants in your assigned territory, understand their unique needs, and present Swiggy as the perfect solution.
- **Negotiate and close deals:** Craft compelling proposals, negotiate mutually beneficial terms, and onboard new restaurants onto the Swiggy platform.
- **Nurture relationships:** Foster strong partnerships with existing restaurant partners, providing ongoing support, addressing concerns, and ensuring their continued success on Swiggy.
- **Be the Swiggy ambassador:** Organize and participate in local events, engage with restaurant owners and staff, and build a positive brand image for Swiggy in your territory.
- **Data is your friend:** Analyze sales data, identify growth opportunities, and

provide valuable insights to optimize partner performance and drive overall platform growth.

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Swiggy Careers

Skills and Qualifications:

- Fresh graduate or 1-2 years of experience in sales, marketing, or a related field.
- Excellent communication and interpersonal skills with the ability to build strong relationships.
- Strong negotiation skills and the ability to close deals.
- Proactive, resourceful, and self-motivated with a can-do attitude.
- Excellent written and verbal communication skills.
- Passion for food and the food delivery industry is a plus!

Tags: swiggy recruitment, swiggy jobs, swiggy Job Vacancy, swiggy work from home, swiggy Jobs For Freshers, swiggy hiring 2024, swiggy data entry jobs, swiggy careers, swiggy recruitment, vacancy job alert, Jobs Near Me, All Jobs For

Important Links

Find the Link in [Apply Now](#) Button

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