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Swiggy Recruitment 2024 – Job Alert – Sales and Marketing Representative Post

Hiring organization
Swiggy

Job Location

India
Remote work from: IND

Date posted
January 8, 2024

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Valid through
31.08.2024

Base Salary

USD 15,000 - USD 20,000

APPLY NOW

Qualifications

12th Pass/Graduate

Employment Type

Full-time

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Description

Swiggy Recruitment 2024

As a Sales and Marketing Representative, you'll play a pivotal role in driving our growth and success. You'll be responsible for identifying new leads, developing relationships with potential clients, and closing deals that contribute to our ambitious sales goals.

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Swiggy Jobs Near Me

Responsibilities:

- Research and identify potential customers within your assigned territory.
- Develop targeted outreach strategies to generate qualified leads.
- Build and nurture relationships with key decision-makers.
- Craft and deliver persuasive presentations that showcase the value of our products or services.
- Address customer concerns and objections with confidence and expertise.
- Negotiate win-win deals that meet both customer needs and company objectives.
- Assist with the development and implementation of marketing campaigns.
- Participate in trade shows, industry events, and networking opportunities.
- Generate and analyze data to track progress and measure campaign effectiveness.

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Swiggy Careers

Skills:

- Excellent communication and interpersonal skills, with the ability to build rapport and trust.
- Strong presentation and negotiation skills, with a persuasive and confident demeanor.
- Proactive and results-oriented, with a demonstrated ability to achieve sales targets.
- Proficiency in CRM software and marketing tools.

Important Links Find the Link in [Apply Now](#) Button

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