



<https://jobfever.govhelp.in/job/swiggy-recruitment-2024-job-card-field-sales-executive-post/>

Swiggy Recruitment 2024 – Job Card – Field Sales Executive Post

Hiring organization
Swiggy

Job Location

India
Remote work from: IND

Date posted
January 12, 2024

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Valid through
31.08.2024

Base Salary

USD 12,000 - USD 18,000

APPLY NOW

Qualifications

12th Pass/Graduate

Employment Type

Full-time

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Description

Swiggy Recruitment 2024

Are you a dynamic and results-driven individual with a passion for sales? Swiggy is seeking a motivated Field Sales Executive to join our growing team. As a Field Sales Executive, you will play a pivotal role in expanding our business footprint, fostering client relationships, and driving revenue growth. If you thrive in a fast-paced environment and are passionate about connecting with clients, this role is tailor-made for you.

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Swiggy Jobs Near Me

Responsibilities:

- **Client Acquisition and Relationship Building:**
 - Actively identify and pursue new business opportunities in the assigned territory.
 - Build and maintain strong relationships with local restaurants, ensuring their seamless integration into the Swiggy platform.
 - Collaborate with internal teams to address client needs and resolve issues promptly, ensuring a high level of customer satisfaction.
- **Sales Target Achievement:**
 - Meet and exceed monthly sales targets through effective planning, prioritization, and execution of sales activities.
 - Utilize market insights to identify potential clients and develop

strategies to convert leads into active partners.

- Provide regular reports on sales performance, market trends, and competitor activities to enhance overall sales strategy.
- **Promotional Activities:**
 - Implement promotional campaigns and strategies to increase brand awareness and drive customer engagement.

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Swiggy Careers

Skills:

- **Sales Acumen:**
 - Proven track record in achieving and exceeding sales targets.
 - Strong negotiation and persuasive communication skills.
 - Ability to identify and capitalize on business opportunities in a competitive market.
- **Relationship Management:**
 - Excellent interpersonal skills with the ability to build and maintain strong client relationships.
 - Customer-focused mindset with a commitment to delivering exceptional service.
 - Ability to collaborate effectively with cross-functional teams.
- **Adaptability:**
 - Demonstrated ability to thrive in a fast-paced, dynamic work environment.
 - Flexibility to adapt to changing market conditions and business priorities.

Important Links **Find the Link in [Apply Now](#) Button**

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