

https://jobfever.govhelp.in/job/telemarketer-meesho-careers-2023-in-bangalore-austin-town/

Telemarketer – Meesho Careers 2023 In Bangalore, Austin Town

Job Location

Austin Town, 560047, Bangalore, Karnataka, India

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Base Salary

USD 12,000 - USD 16,000

Qualifications

12th/Graduate

Employment Type

Full-time

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Description

Meesho Recruitment 2023

Job Title: Telemarketer

Company: Meesho

Location: Bangalore, Austin Town

Job Summary: Meesho is seeking enthusiastic and goal-oriented individuals to join our team as Telemarketers in Bangalore, Austin Town. As a Telemarketer, you will be responsible for making outbound calls to potential customers, promoting our products or services, and generating sales leads. Your excellent communication skills, persuasive abilities, and customer-oriented approach will contribute to the success of our marketing and sales efforts.

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Meesho Jobs Near Me

Responsibilities:

- 1. Outbound Calls: Make proactive outbound calls to potential customers from provided lists or databases.
- 2. Product Promotion: Present and promote Meesho's products or services to potential customers over the phone.
- Sales Generation: Identify and generate sales leads through effective telemarketing techniques.

Hiring organization

Meesho

Date posted

June 1, 2023

Valid through

31.12.2023

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- 4. Customer Engagement: Engage with customers, answer their inquiries, and provide relevant product information.
- 5. Sales Pitch: Deliver a compelling sales pitch to convince potential customers about the value and benefits of our offerings.
- 6. Relationship Building: Build and maintain positive relationships with customers to foster long-term business partnerships.
- 7. Order Processing: Assist customers in placing orders, processing transactions, and providing necessary support.
- 8. Sales Targets: Meet or exceed assigned sales targets and quotas to contribute to the overall sales objectives.
- 9. Follow-up: Follow up with potential customers who have shown interest but haven't made a purchase yet.
- Record Keeping: Maintain accurate and up-to-date records of customer interactions, sales activities, and outcomes in the CRM system.

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Meesho Careers

Requirements:

- High school diploma or equivalent qualification.
- Proven experience as a telemarketer or in a similar sales/customer service role is preferred.
- Excellent communication skills in English, both verbal and written.
- Strong persuasion and negotiation skills.
- Customer-centric approach with the ability to build rapport and establish trust
- Ability to handle objections and resolve customer concerns effectively.
- Target-driven mindset with the ability to achieve sales goals.
- Good organizational and time management skills.
- Familiarity with CRM systems and basic computer proficiency.
- Resilience and ability to handle rejection.
- Positive attitude and willingness to learn and adapt.

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