



<https://bestjob.jobsareahub.com/job/au-small-finance-bank-recruitment-2023-2years-experience-required-account-executive-post-3/>

Au Small Finance Bank Recruitment 2023 – +2Years Experience Required – Account Executive Post

Job Location

India

Remote work from: India

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Base Salary

Rs. 32,000 - Rs. 44,000

Qualifications

Graduate.

Employment Type

Full-time

Experience

2+Years Experience Required

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Description

Au Small Finance Bank Recruitment 2023

As an account executive, you will be responsible for driving growth in your territory by selling the company's suite of enterprise products and services. In this role, you will be responsible for developing relationships with key decision-makers, negotiating and closing deals, and managing customer relationships.

Au Small Finance Bank Jobs Near Me

S/he will work with customers to identify and understand their business needs and requirements, position the company's products and services accordingly, and close deals. The Account Executive will also maintain relationships with clients post-sale to ensure satisfaction and continued business.

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Au Small Finance Bank Jobs Careers

As an account executive, you will be responsible for driving growth in your territory by selling the company's suite of enterprise products and services. In this role, you will be responsible for developing relationships with key decision makers,

Hiring organization

Au Small Finance Bank

Date posted

May 5, 2023

Valid through

31.12.2025

APPLY NOW

negotiating and closing deals, and managing customer relationships.

Responsibilities:

- Drive growth in your territory by selling the company's suite of enterprise products and services
- Develop relationships with key decision-makers
- Negotiate and close deals
- Manage customer relationships

Qualifications:

- Bachelor's degree or equivalent experience in a sales or business development role
- Demonstrated success in selling complex products or services to large enterprises
- Proven ability to develop and manage customer relationships

Strong negotiation and closing skills

Important Links **Find the Link in [Apply Now](#) Button**

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